

IMMEDIATE RELEASE

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Power On Demand and FlexGen Team Up to Deliver Cost-Effective, Seamless Hybrid Backup Power to Industrial Power Industry

Durham, N.C., Nov. 30, 2020 – FlexGen, a leading energy storage technology solutions and services provider, announces a new partnership with Power On Demand (POD) for American industrial power users looking for cost-effective hybrid backup power generation.

Typically, POD provides mobile gas turbine and engine generator sets that convert natural gas into electrons for a variety of projects including drilling, well completions, gas processing, mining and greenhouse power and heating. Through this partnership, POD's industrial clients will receive a higher power, more flexible gas turbine or generator set, which will create a new channel to market for both POD and FlexGen.

“We are pleased to partner with Power-On-Demand as they bring an Opex-focused service model for hybrid backup power systems,” says Josh Prueher, FlexGen CEO. “Their exceptional technical knowledge in gas turbines, gas engines, gas fuel management, and electrical know-how is unparalleled, and the opportunity to combine battery storage with power generation, that requires no capital expenditure, will be a game-changer for clients.”

Both FlexGen and POD have fielded their respective equipment in Texas, and operate throughout the United States.

“With this partnership, we will combine FlexGen's best-in-class battery systems, software and controls with our state-of-the-art power generation packages to provide bumpless power transition when unexpected grid power outages occur,” says Pat Bond, President of Power-On-Demand.

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About FlexGen

FlexGen is the second-largest U.S. energy storage technology solutions and services provider, and first in Texas with 80% market share. Leveraging its best-in-class energy management software and power electronics, FlexGen delivers utility-scale storage projects integrated with traditional and renewable power generation globally. Our customers and partners include the most technically and commercially demanding developers, utilities, government agencies and industrial companies in the world. For more information, visit www.flexgen.com.

About Power On Demand

Power On Demand provides quick-deployment mobile and modular Gas Turbine based power generation equipment. We convert your Capex into an Opex, providing power as a service. We design, build and operate power plants for all segments of Oil & Gas, including drilling, well completion, production and midstream. Our expertise in fuel gas conditioning can prioritize the use of stranded and flare gas. We also serve the combined heat and power (CHP) needs of our industrial customers, including greenhouses, with medium, long term and permanent power plants in your facilities. We are flexible and can provide a variety of technical solutions with the goal of reliable electricity for as long as you need. For more information visit www.pod-llc.com